



A

ANNUAL REPORT 2017













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2017 ANNUAL REPORT

Netball South Board Members

Paul Buckner (*Chair*), Adrienne Ensor, Dean Johnston, Alastair McKenzie, Kerry Seymour, Angee Shand and Colin Weatherall (*NNZ delegate*).

Netball South Staff Members

Lana Winders	Chief Executive Officer
Jo Ward	Community Netball Manager (from October 2017)
Lauren Jarvie	Community Netball Manager (from May to September 2017)
Kate Buchanan	Corporate and Communications Manager
Jan Proctor	Office Manager
Sonya Fleming	Event Manager
Carla O'Meara	Marketing and Event Coordinator
Reinga Bloxham	Performance Manager
Lauren Piebenga	Performance Manager (in-season)
Jess Huia	Coach Development Officer
Colleen Bond	Umpire Development Officer
Sophie Johns	Otago Development Officer
Alex Morrison-Bailey	Southland Development Officer
Lisa Ransom	Programme Administrator (from August to October 2017)

Netball South Life Members

Listed below are the combined life members of Netball Otago and Netball Southland which have been transferred into Netball South

Mrs J Barr^, Ngaire Benfell, Margaret Bennie, Mrs C Bond MNZM, Yvonne Brew, Mrs R Broughton ONZM+, Ms K Brown, Mrs V Brown+, Margaret Bruss, Mrs M Burns ONZM+, Norma Burns, Violet Byers, Lyn Carwright, Ann Conder, Mrs O Crighton^*, Joan Davey, Pauline Dodds, Mrs S Faithful+, Liz Farquhar, Mrs E Findlay^*, Maisie Glenn, Julie Grave, Mrs E Gray^*, Mrs S Harvey^, Wilma Hendry, Noeline Hollows, Mrs T Irwin, Sally Jackways, Mrs M Jenkins+, Eileen Johnston, Elaine Kay, Mrs D Lange^*, May Laws, Mrs K Leebody#, Doris Lloyd, Mrs V Lynch QSM*, Colleen Lyons, Pam McCloy, Mrs D McLean+*, Pam McRae, Dame Lois Muir OBE DCNZM, Ann O'Brien, Eleanor Ormandy, Kathy Rawcliffe, Mrs S Robb, Sheryll Roy*, Georgie Salter, Mrs S Stanton+, Lorraine Tapp, Audrey Thurlow, Frances Trotter, Doreen Tucker, Clare Wallace, Dorothy Weir, Lynnette Willocks, Judy Young

* Deceased

- + Appointed by Southland Netball Union
- # Appointed by Southland Country Union
- ^ Appointed by Southland Netball Umpires' Association

Otherwise appointed by Netball Southland or an Otago Centre

FROM THE BOARD CHAIR AND CHIEF EXECUTIVE

On behalf of the Directors of the Board and management team, welcome to the Netball South's Annual Report for the year ending 30 November 2017. We are pleased to share our achievements and results in this, our fifth year of operation.

It was a busy year for your Netball South team. For our netball communities, we planned and consulted with our Centres to develop a comprehensive plan of support and delivery in the lead up to Christmas and then threw ourselves into executing it upon our return in the New Year. We delivered multiple zone-wide tournaments and programmes at primary, secondary and adult levels, for both community and performance streams across Otago and Southland, playing our part to offer fun and exciting netball experiences that promote netball and complement the competitions run by the Centres.

When we think about the enjoyment of netball and our goal to encourage participation, we believe the empowerment of netball coaches is vital. In the South, we have over 1000 coaches working with players at all levels, from our futureFERNS junior netball programme to our two elite coaches driving our Steel team. A significant majority of our coaches come into netball at primary school level. In 2017, we were thrilled with the work of Centres to encourage these emerging coaches to attend the development workshops run by Netball South. With close to 400 coaches taking advantage of training, our priority to build our network of coach developers from 1 in 2016 to 9 in 2017 was timely.



Paul Buckner Board Chair Lana Winders Chief Executive Officer

Whilst our percentage capture of coaches for development is over 90% in the junior space, the same cannot be said at secondary and adult level. It is fair to say an ambitious workshop schedule became a little unwieldy for our hardworking and committed coach developer team and a few Centres were disappointed with low attendances and cancelled workshops in their area. Although there were over 300 attendances by coaches to development workshops, we know there is room for improvement and think those numbers can be better and more evenly dispersed across the zone. A roadshow of visits by our Community team to every South Zone Centre last November and December augurs well for better communication and cooperation as we work together to promote opportunities aligned to the needs of coaches

Working with the Centres to draw out the best of our playing, coaching and umpiring talent and providing them with a performance pathway that supports them in reaching their full potential is one of the most rewarding parts of Netball South's role. There is nothing more satisfying for the Zone and the Centres than seeing locals succeed on the national and international stage.



SOUTH ZONE NETBALL CENTRES

INVERCARGILL NETBALL CENTRE AFRI INVERCARGILL

WINTON

CENTRAL SOUTHLAND NETBALL CENTRE

WAKATIPU NETBALL CENTRE QUEENSTOWN

NETBALL EASTERN SOUTHLAND

GORE

MENZIES NETBALL CENTRE

WYNDHAM

anent)

DUNEDIN NETBALL CENTRE

SOUTH OTAGO Netball centre

BALCLUTHA

ARMENT

DUNEDIN arent ARME

GILBE:

CENTRAL OTAGO NETBALL CENTRE

NORTH OTAGO NETBALL CENTRE OAMARU



ALEXANDRA

UPPER CLUTHA NETBALL CENTRE

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Each year we take the learnings from the previous year and improve our performance programmes and 2017 was no exception. We split our performance coach programme in two, staging one programme in Otago and another in Southland to improve access to learning opportunities.

For our player performance programmes, we brought in more specialist coaches who offered position specific coaching sessions. The participant satisfaction for both programmes rose substantially due to these changes while our efforts also started to show in the results.

At the elite level, we took a young South Development team to third place in the Beko National League, giving them a challenging development experience which opened the door for two players to move into the Steel squad for 2018 and another three players to take up training partner roles. Back at the community level, we can't remember the last time South teams won all three grades at SISS and featured so strongly across the tournament teams announced at prize giving.

The most exciting part of this is we know we are still only scratching the surface in this performance space. As our financial capability continues to strengthen, we can bring more value and accessibility into these programmes. We need to better tap into the wealth of netball knowledge and expertise that still lays dormant in our Zone and bring our clinics and camps to more parts of the region. These two factors are a focus for our performance programmes in 2018.

After just five years of operation, Netball South is growing in confidence and building some capability in the performance space but we couldn't do it without our Centres. We are very grateful to them for their shared love of seeing their local talent thrive and for guiding us on how to best position our programmes to give their people the best performance experience possible.

Winning the award for biggest highlight of the year was undoubtedly the crowning of the Ascot Park Hotel Southern Steel as the champions of both the ANZ Premiership and Super Club tournament. Our heartfelt thanks goes to Reinga Bloxham, Wendy Frew and every player and member of the support team on and off the court which brought the 21 game winning streak to fruition. On every metric it was a successful year for our franchise and we can be very proud of everyone involved. It was a journey not without its challenges. Perhaps the most emotional moment of the year occurred in Christchurch during Round 12 when Steel got up to win against the Tactix with four of their starting line-up absent due to a van accident two days earlier. It was a bonus to win the game but the real joy came from fielding a team which included four members of our South Development team who flew up the day before. They, and the balance of the Steel team able to take the court, acquitted themselves heroically in a game few in the Steel family will ever forget.

Achieving financial sustainability continues to be a priority for the Netball South Board and team. We are pleased to have achieved a small surplus in what was a challenging year. The Netball South team has worked tirelessly to deliver a comprehensive range of services while operating within a tight budget and we are grateful for their hard work, good humour and ingenuity.

Our thanks go to the Netball South Board and all of the boards, volunteers and administrators of Centres, funders and sponsors who support and love netball. You are all responsible for bringing fantastic netball enjoyment to thousands of young players, coaches, umpires and volunteers who, as well as gaining physical fitness, are growing vital life skills which will hold them in good stead as they make their way in the world.



SPONSORS AND FUNDERS

Netball South and the Ascot Park Hotel Southern Steel would like to thank our loyal family of sponsors and community funders. Their support makes our success a reality.













Sport Otago Kiwisport

Sport Southland Kiwisport



MAJOR SUPPORTERS



COMMUNITY PARTNERS





SPONSORS



MAINTAIN AND GROW NETBALL AT GRASSROOTS

RAISE THE PROFILE OF NETBALL IN THE SOUTH

BECOME A VALUED PARTNER TO THE CENTRES

COMMUNITY

Netball South's community staff have had an extremely busy year. With some staffing changes unavoidable, everyone stepped up to take on other challenges and ensure operations continued to run as smoothly as possible.

Thanks to our Centres for their incredible efforts resulting in another successful season of netball. While there are certainly things we can all improve on, unrivalled passion for the game of netball shines through and we are looking forward to working closely with all Centres in 2018.

Our heartfelt congratulations are extended to Otago netball stalwart Margaret Bruss who was appointed a Member of the New Zealand Order of Merit for services to netball last year.

A former president of the Otago Netball Association, Margaret has worn a vast array of netball hats over the years, including coach, selector, umpire, manager, administrator and netball historian. Patron of the Dunedin Netball Centre, her impact on Otago netball is immense and we are thrilled to see her unrivalled contribution honoured.

CENTRE STAGE

Netball South's Annual Centre Forum was held in Balclutha on October 15. Well attended by Centre delegates, we also invited valued partners such as Sport Otago, Sport Southland and Netball New Zealand Community Manager Ruth Stanley.

Nikki Paterson from Sport Otago delivered a powerful presentation on secondary school students participating in sport, providing good insights as to what impacts their continued involvement.

Invercargill Netball Centre manager Hayley Sanford shared their pilot of using the SKED draw system. With very positive and valuable feedback, we hope all Centres will look at this system for the future.

A robust discussion was held around the future of our Year 7 and 8 representative teams and what could replace this and the reasons why.

After the forum, Community Netball Manager Jo Ward, Coach Development Officer Jess Huia and Umpire Development Officer Colleen Bond travelled around the Zone to meet with each Centre to continue fostering important communication channels and gain productive feedback on the 2017 season and Netball South's role.

Our aim is to ensure a Centre's capability is sustainable and we are dedicated to supporting them as best we can to further our sport's progression.



COMMUNITY EVENTS AND TOURNAMENTS

Encompassing all levels of the grassroots game, Netball South ran several events throughout the year, including:

- Jennian Homes Steel Club
- U17 Tournament
- Southern Wide League
- Zone Wide League
- Primary School Tournaments in Dunedin and Invercargill
- Secondary School League
- Otago Secondary Schools Tournament
- Zone Development Camp

With good participation levels, each event was deemed successful. As a result, we will introduce the Central Otago Primary School Tournament and the Central Wide League in 2018.

Our aim is to continue to deliver quality tournaments for the Zone so players, coaches, umpires and technical officials have more opportunities to develop and grow.

We integrated our Southern Steel players into the community space to help lift the profile of netball within the Zone with school visits, festivals and various netball events completed. North Otago were fantastic hosts for Steel's annual Centre of Attention initiative in March.

In particular, the Jennian Homes Steel Club proved a valuable platform to link two key levels of the game as we offered the 495 participants a chance to work with the elite players and even form a guard of honour at an ANZ Premiership home game. Steel Club operated in Invercargill, Winton, Gore, Queenstown, Dunedin, Balclutha, Oamaru and Wanaka.









JUNIOR PARTICIPATION

Our NDOs spent countless hours in 2017 ensuring our ANZ futureFERNS coaches were trained up and ready to hit the ground running with our Year 1-8 players.

While we experienced a drop off in numbers in these age groups (down 303 players to a total of 6078) we will continue to work on increased participation levels in 2018. This age group is all about fostering a love of the game through fun whilst learning skills which match their age group ability.

With the introduction of the Year 7 and 8 Development Programme we are eager to see how we can make an impact in our participation levels in the junior space.



COACHES

Overall the number of coaches across the Zone increased by 111 to 1043 in 2017. This is a positive reflection of the coaching support structures Netball South has introduced, updated and delivered.

Some development opportunities included;

- Z Energy Coach Support Roadshow
- Invitations to open Southern Steel
- training sessionsCoach Developer Training
- Netball NZ Coach Developer Forum (Auckland)
- Development Camp Head/Apprentice Coach programme
- Silver Ferns Coach Observations
- Junior SISS Coach Support
- SISS Coach Support

With updated modules, NNZ's revamped Coaching Framework launched this year provided a clearly defined pathway for aspiring coaches and we are already seeing an impact.

Throughout the Zone 306 community coaches attended a variety of modules on offer – an increase of 50 percent from 2016. Over 50 modules were delivered and most Centres held or hosted coach development opportunities for all levels.



The Zone held 49 ANZ futureFERNS Coach Workshops with over 400 coaches attending. NNZ also launched the ACC Netball Smart initiative with our own facilitator Hannah Fox (Queenstown) conducting workshops.

Coach development officer Jess Huia has been working with Centres to identify and train current and potential Coach Developers throughout the Zone. Thank you to Sport NZ, Sport Southland and Sport Otago for assistance with facilitating training sessions.

Congratulations to the following coach developers who attended training opportunities in 2017: Alex Morrison-Bailey, Sophie Johns, Lauren Piebenga (Netball South), Lana Morrison, Jodi Brown (Dunedin), Nicola Jones (Central Otago), Rosie De Goldi, Jess Wilkie, Misty Jarvis (Invercargill).

Congratulations to all coaches who completed or are striving for CCA 1 and CCA 2 Community Coach Awards.



UMPIRES AND BENCH OFFICIALS

Development of our officials remains a strong focus for Netball South and we will continue to support those eager to be involved across all levels of the game.

On the umpiring front, this year Wakatipu delivered the new Introduction to Umpiring modules with good success and we look forward to seeing this expand to other Centres.

A high pass rate was again achieved across the NNZ Theory exams which is testament to the experienced tutors we have available to assist those coming through the ranks.

Our senior umpires Kristie Simpson, Sasha McLeod, Jono Bredin and Danielle Maulder represented the south strongly at a range of international and national fixtures while several of our local umpires also officiated at NNZ Age Group tournaments and the NZ Mens' and Mixed National Championships.

Kristie earned the Colleen Bond Umpire of the Year trophy and Morgan Craig received the Louise Smith Talented Umpire Award.

It was also satisfying to see our emerging umpires shining at their respective local competitions which bodes well for the future. Centres need to keep believing in their abilities and continue to give them opportunities to perform and grow.

Netball South benefits from a strong contingent of Umpire Coaches/Coach Assessors whose efforts are vital to ensure our emerging talent continues to flourish into the future. Our thanks to the following:

New Zealand

Kristy Thwaites (Central Southland), Jono Bredin, Danielle Maulder, Joyce Andrew, Kathy Ferguson (Dunedin, Alannah Robinson, Alison Cormack, Colleen Bond, Kristie Simpson (Eastern Southland), Alone Tutai Trainor, Bev O'Neill, Maree McMillan, Michelle Findlater (Invercargill),

Netball South Zone

Becky Slade (Central Otago), Stacey Hopwood, Adrienne Ensor, Ellen Waide, Gracey Farquharson, Jenny Pitcaithly, Petro Swart (Dunedin), Alannah Robinson, Emma Martin (Eastern Southland), Allanah Cunningham (Invercargill), Kerry Seymour (South Otago), Margo Beattie, Teresa Alexandra (Upper Clutha)

Netball South Centre

Karen Moore, Karyn Quaid, Cheryl Foley, Natasha Lake (Central Otago), Carolyn McIntosh, Carolyn Milne (Central Southland), Charlotte Meiklejohn, Christine Dyer, Kelsey Paterson, Irene Mather, Kathi Scott, Tania Pleace, Sarah Ennor, Hilary Smith, Richard Jocelyn (Dunedin), Ashleigh Sinclair, Gail Shanks, Morgan Craig, Belinda Knapp, Gabrielle Knapp, Ann Meffan (Eastern Southland), Alexis Muir, Carol Chamberlain, Rachel Smith, Jessica Wilkie, Jo Babe, JoanLea Wilson, Renee Brown, Susan Kortright (Invercargill), Bronwyn Walsh, Megan Nicol, Samantha Growcott, Anne Mitchell, Tina Williamson, Rachel Fowler, Nivonne Schultz (North Otago), Rochelle Gordon, Deb Kinder, Liz Freeman (South Otago), Tracey Gibson (Upper Clutha), Jane Hughes (Wakatipu)

For our dedicated bench officials, 2017 was a huge year with several revalidations and a core group striving for national qualifications. Having the Men's and Mixed Nationals, which was staged in Invercargill, formally recognised as a national tournament certainly helped get most qualifications completed.

Annitta Michelle undertook additional responsibilities this year with assessing for papers and also co-ordinated bench officials for the Southland Wide League and INC Premier competitions.

On the stats front, Raylene Leith-Forbes led many invaluable training sessions to ensure required standards were maintained.







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GROW THE SUCCESS OF OUR TALENT IN REACHING REGIONAL, NATIONAL AND INTERNATIONAL STATUS

DELIVER SUCCESSFUL ELITE TEAMS AT BEKO LEAGUE AND FRANCHISE LEVELS

TALENT DEVELOPMENT

Netball South supports a performance environment which enables players, coaches, umpires and officials to reach their potential, represent our Zone with pride and achieve team and individual performance goals.

A key component is the delivery of performance programmes offering exposure to high performance experiences which increase capabilities and enjoyment of netball. Over the past year, Netball South has focused on designing and delivering a range of programmes, events and opportunities which enable our community to engage and learn.

Our performance programmes;

- Identify and attract our best talent from U15 level and above through Talent ID days, Player Performance programmes and Emerging Talent camps
- Encourage and support potential coaches capable of instructing elite athletes to engage in learning pathways, network with other coaches and coach elite teams
- Identify and support talented umpires who show potential and aspire to follow the NNZ Umpire pathways
- Support, develop and sustain an effective group of qualified bench officials



ASCOT PARK HOTEL SOUTHERN STEEL

Conquering all opposition, the Ascot Park Hotel Southern Steel recorded the perfect undefeated season with 21 wins to clinch both the inaugural ANZ Premiership and Super Club titles.

The Steel's 69-53 victory over the Pulse in the ANZP Grand Final staged on home turf at ILT Stadium Southland ignited the sellout crowd of parochial netball fanatics. Just a week later, the Reinga Bloxham-coached southerners toppled the Mystics 79-58 in Nelson to add the Super Club silverware to its impressive haul.

Reaping the rewards of a stable roster largely unchanged from the previous year, the Steel's momentum continued to soar as the season progressed.

A van crash in Christchurch in June threated to derail the campaign, with four senior players injured, including captain Wendy Frew who received over 70 stitches and Te Paea Selby-Rickit who suffered a dual fractured rib. But in the face of adversity, and with four players recruited from the Netball South Beko team, the Steel notched up an emotional victory over the Tactix just two days later. It spoke volumes about the resilience and unique bond the players, coaches and wider management team had cultivated.

As a result of the Steel's unrivalled success, Shannon Francois, Gina Crampton, Te Paea Selby-Rickit and Jane Watson earned selection in the Silver Ferns, Abby Erwood was included in the NZ U21 team which won the World Youth Cup in Botswana in July and the Silver Ferns Development Squad and Jamie Hume was named in the Fast5 Ferns for the World Netball Series in Australia in November.

BEKO NETBALL LEAGUE

In the 2017 Beko Netball League, the Georgie Salter-coached Netball South team performed admirably to earn third overall.

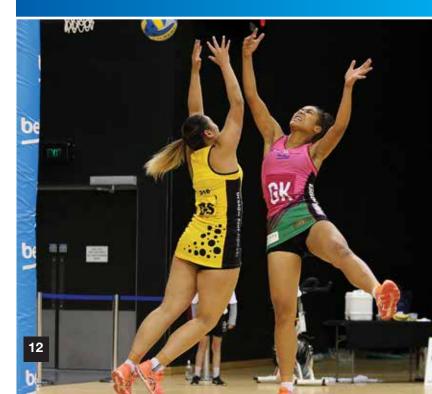
The Beko Netball League undoubtedly plays a crucial role as we strive to build depth in our Zone with both players and coaches. Eastern's Dana Bond was assistant coach of the team with Donna Wilkins lending her expertise in a special coach capacity.

The squad itself featured a raft of young players who thrived in the performance environment and the opportunity to compete on the national stage.

Testament to the development occurring in this next tier of players, Sophie Erwood, Olivia Bates, Dani Gray and Aliyah Dunn were seconded into the elite ANZP ranks following the Steel's van crash, with the latter three going on to secure full contracts for 2018. Dunn also featured in the NZ U21 team which won the World Youth Cup in Botswana.







NATIONAL AGE GROUP PERFORMANCES

In 2017, five Centre teams from the South Zone competed at NNZ's age group tournaments.

At the NNZ U19 Nationals in Wellington, the Dunedin Netball Centre U19 team finished 7th overall, followed closely by Invercargill in 8th and North Otago in 17th place.

The Dunedin U17 team earned 16th overall at the NNZ U17 Nationals held in Pukekohe, with Invercargill placing 29th.

SECONDARY SCHOOL PERFORMANCES

Teams from Netball South Zone proved a dominant force at the South Island Secondary School Championships staged in Christchurch. St Hilda's Collegiate claimed top honours in A Grade, Blue Mountain College won B Grade and Fiordland College earned the C Grade title.

Several players were named in tournament teams as a result. (refer to Honours and Achievements section)

St Hilda's went on to finish a credible 8th overall at the NZSS Championships in Rotorua. Columba College also qualified for the national tournament but opted not to attend.

Boding well for the future, Southland Girls' High School won the Year 10 section at the Junior South Island Secondary School Championships, beating St Hilda's to the title. Columba placed first in the combined grade.

PERFORMANCE COACH PROGRAMME 2017

Leading on from 2016 when Noeline Taurua introduced the concept, Netball South continued to run its successful Performance Coach Programme in 2017. Coach Development Officer Jess Huia evolved the initiative to include more practical components benefitting local coaches from throughout the Zone who were invited to take part.

Vicky Weller	Eastern Southland Netball Centre
Matt Green	Eastern Southland Netball Centre
Dana Bond	Eastern Southland Netball Centre
John Mathais	Dunedin Netball Centre
Louise Carnie	Upper Clutha Netball Centre
Tracey Gibson	Upper Clutha Netball Centre
Abbey McKenzie	Dunedin Netball Centre
Heidi Middleton	Central Southland Netball Centre
Jaye McAuley	Dunedin Netball Centre

Our coaches were exposed to the elite environments of both the Southern Steel and South BEKO teams, attended workshops and completed training in the following areas:

- Led coaching roles at Performance Camps
- Netball Smart Kirsten Hellier
- Campaign Planning Reinga Bloxham and Lauren Piebenga
- Talent Selection Janine Southby
- Intro to Stats Sport Otago
- Nutrition for Athletes Aimee Burns
- Mental Skills Jason McKenzie
- Injury Prevention Corinna Ngatuere
- Steel training weeks, athlete and team meetings, game day preparations/debriefs

In conjunction with the NNZ Coaching Framework, two Netball South coaches - Karen Metherell (North Otago) and Jess Huia (Invercargill Netball) – are working towards the Performance Coach qualification, completing modules in Christchurch and Wellington. Karen was also accepted as an Assistant Coach at the National Development Camp in Cambridge this year.

TALENT ID PROGRAMME 2017

The first step on the pathway towards the Steel ranks, aspiring players attended Talent ID days comprising fitness testing, skill sessions, positional sessions and game play. In 2017, 160 players attended the seven events staged in Dunedin, Invercargill, Gore and Queenstown. Netball South staff and local selectors then allocated players into groups appropriate for their skill level.

Selectors provided valuable local knowledge and collaboratively worked with the Zone to ensure talented players were captured. Special thanks to Tracey Gibson (Upper Clutha), Lana Morrison, Lauren Piebenga, John Mathais (Dunedin), Marcia Farquharson (Invercargill), Matt Green (Eastern Southland) and the Netball South staff who assisted with co-ordinating and selecting.

Talent ID Groupings

U15/U17 players
U 15/U17 players
U17/U19+ players
BEKO Squad and Steel train-on
Southern Steel Team

Performance Camps 2017

Designed to support and encourage learning in a controlled performance environment, the 2017 camp adopted a theme of "intensity". Sessions with specialist coaches focused on positional play. A highlight was the entire Steel team working with participants at camp one in Invercargill.

Netball South coordinated 3 camps in 2017:

Performance Camp 1	Sun 9th April	Invercargill
Performance Camp 2	Sun 7th May	Dunedin
Performance Camp 3	Sun 21st May	Balclutha

Players and coaches had access to specialised workshops, including:

- Strength and conditioning training for level 1-3 athletes
- Athlete Life Skills
- Nutrition
- Specialist skill with Steel coach Reinga Bloxham
- Pathway seminar
- Injury Prevention
- Sideline seats to the Steel v Mystics game in Dunedin
- Positional and skill correction training sessions
- Intensive gameplay under the guidance of the Performance Coach Programme

Selected level 3 players were invited to attend the 2017/2018 BEKO trials in October and it was exciting to see those emerging from the programme earn a place in the squad.









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III

INCREASE THE FINANCIAL SUSTAINABILITY OF THE ZONE

ENGAGE THE NETBALL COMMUNITY

BUILD Organisational Capability



In 2016, after three years of operation, the Board of Netball South reviewed the strategic plan. During the course of the discussions, optimising the Zone become one of three strategic priority areas. It encompasses goals to increase the financial sustainability of the Zone, engage the netball community and build organisational capability.

OPTIMISING THE ZONE

FINANCIAL SUSTAINABILITY

Netball South's strategy for improving financial sustainability involves maintaining sufficient revenue to meet costs by diversifying funding streams and reducing revenue risk. In the dynamic and challenging environment we operate in, diversification relies on Netball South being sharp enough to recognise revenue opportunities as they arise and nimble enough to optimise them. As an example, in 2017 NNZ loosened the controls around merchandise allowing franchises to use a wider range of suppliers. Netball South capitalised, gaining approval for key sponsor Craigs Design and Print as a supplier and developing a merchandise product range that led to a significant lift in revenue and profit.

In a further example, we engaged assistance to secure new sponsors off the back of a successful season, and since June have created five new commercial partnerships for 2018. We understand the continuation of commercial partnership rises and falls on our effectiveness in delivering meaningful value. We are fortunate to have strong capability in this area and were delighted to welcome Road Safety Southland back to the sponsorship family in 2017.

Netball South achieved a surplus of \$4k against a budget deficit of \$34,000. This is a pleasing result following our first surplus in 2016, however it only scrapes a sliver off our negative equity position accumulated during our first three years of operation. In 2018 we will strive to reduce the negative equity by delivering a third surplus and alleviating cashflow pressure experienced during the last quarter.

ENGAGE THE NETBALL COMMUNITY

Strategically, our Board is seeking to elevate the Steel brand to one of the leading sporting franchise brands in the South and invest in promotion and communication that tells the netball story. We are already half way there. Our media presence across multiple channels above and below the line is well cultivated by Netball South. The opportunity lies in the use of technology to effectively and efficiently enhance our connection to members. In 2017 we made small steps in this area. We adopted technology to streamline event registrations and in the process started building our databases around coaches, umpires and players. These databases are nowhere near completion but they are a start and are already enabling us to connect and share information with groups of members on a more relevant and tailored basis.

NNZ have been grateful for the support of progressive Centres such as Dunedin and Invercargill, who have spearheaded the use of Sporty and are piloting the SKED competition management system. Weathering some interesting features of the software, these centres have been instrumental in helping NNZ understand how effective this technology is.



ORGANISATIONAL CAPABILITY

Stabilising our workforce and establishing quality processes around consultation, communication, planning and service delivery is a priority area in the Netball South strategic plan. Our Community team showed their commitment and capability during 2017 as they navigated an eight-month period of disruption caused by the protracted recruitment of a Community Netball Manager. The team stayed focused, absorbed the extra work and supported each other well. We learned from Centre feedback opportunities continue to exist for consistency in communication. We look forward to newly appointed Community Netball Manager Jo Ward working on our capability in this area.

For the franchise, a freshly appointed Head Coach, Assistant Coach and Team Manager could have been cause for consternation for a Team Physio in her fifth year with the Steel. But this wasn't to be. The work Noeline Taurua did to prepare Reinga Bloxham for the Head Coach role in 2016 was exemplary and we were deeply grateful for Noeline's continued mentor support in 2017.

Increasing our capability around health and safety and in particular crisis management was a natural spin-off from the Steel team van accident in June. Our Steel coach and management team showed remarkable composure, common sense and empathy during the immediate aftermath of the accident, while our head office team managed communications with all key parties particularly well. From a review of the incident, an update of our Vehicle Care policy and a new Crisis Management protocol emerged and will be added to the Team Manager's kit and shared with players at future inductions.



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2017 COMPETITIONS

Competitions run by Netball South in 2017 resulted in the following placings:

Zone Wide League

1st	Physed
2nd	St Mary's
3rd	Uni Albion

Southland Wide League

PREMIER DIVISION

1ST	St Mary's Invercargill
2nd	Ex High Gore
3rd	Rata

MENS AND MIXED DIVISION

1st	St Mary's Mixed
2nd	St Mary's Men
3rd	Collegiate

U17 Zone Age Group Tournament

1st	Eastern Southland
2nd	Dunedin B
3rd	Selwyn A
4th	Central Otago
5th	Mid Canterbury
6th	Central Southland
7th	Selwyn B
8th	South Otago
9th	Wakatipu
10th	North Otago

TALENTED PLAYERS

Natasha Waddell, Samantha Holden (Mid-Canterbury), Amy Egan, Anah Burns, Rachael Kummer, Katie Reid (Eastern Southland), Tegan Chapman, Breigh Monaghan, Sarah Hogan (Central Otago), Ashley Middleton (Dunedin B), Casey Robinson, Mikayla Gillespie (Selwyn A)

TALENTED UMPIRES

Zoe Diedricks, Savannah Steel, Hilary Smith

Harraways Otago Secondary Schools

SENIOR A (13 teams)

1st	St Hilda's Collegiate
2nd	Columba College
3rd	South Otago High School

SENIOR B (8 teams)

1st	Tokomairio High School
2nd	Roxburgh Area School
3rd	Bayfield High School

INTERMEDIATE (16 teams)

1st	Wakatipu High School
2nd	St Hilda's Collegiate

3rd Waitaki Girls' High School

JUNIOR (14 teams)

1st	St Hilda's Collegiate
2nd	Taieri College

3rd Mt Aspiring College

Southland Secondary Schools League

SENIOR A (8 teams)

1st	Central Southland College
2nd	Blue Mountain College
3rd	Menzies College

SENIOR B (8 teams)

1st	James Hargest College
2nd	Fiordland College
3rd	Central Southland College

YEAR 10A (7 teams)

1st	Wakatipu High School
2nd	Southland Girls' High School
3rd	Central Southland High School

Otago Primary Schools

YEAR 5 (15 teams)

1st	Wanaka Primary School
2nd	Silverstream Thunder
3rd	Valley Western

YEAR 5 AND 6 (7 teams)

St Gerard's
Maniototo Diamonds
BGP Pandas

YEAR 6 (30 teams)

1st	Columba Black
2nd	St Clair Sparks
3rd	Valley Western

YEAR 7 (14 teams)

1st	St Hilda's
2nd	Mt Aspiring
3rd	Balmac Yellow

YEAR 7 AND 8 (9 teams)

1st	Teviot A
2nd	Cromwell
3rd	St Joseph's Gold

YEAR 8 (18 teams)

1st	Balmac Gold
2nd	Taieri Tactix
3rd	Columba College

Southland Primary School Tournaments

YEAR 5 (24 teams)

1st	Riverton Rockets
2nd	Arrowtown Primary
3rd	Takitimu

YEAR 6 (35 teams)

1st	Takitimu
2nd	QPS Kotiritiri
3rd	Arrowtown Wonders

YEAR 7 (24 teams)

1st	SGHS 7A
2nd	Takitimu
3rd	Aparima College

YEAR 8 (24 teams)

1st	SGHS 8A
2nd	JHC 8 Gold
3rd	QPS Diamonds

Otago/Southland Primary Schools Challenge Tournament

YEAR 5

1st	Wanaka Primary
2nd	Riverton Primary
3rd	Silverstream Thunder

YEAR 6

1st	Takitimu
2nd	St Clair Sparks
3rd	Valley Western

YEAR 7

1st	Takitimu
2nd	Mt Aspiring
3rd	SGHS 7A

YEAR 8

1st	Balmac Gold
2nd	SGHS 8A
3rd	JHC 8 Gold

2017 HONOURS AND ACHIEVEMENTS

In 2017 Netball South players, teams, coaches, officials and administrators continued to make an important contribution to regional, national and international netball. These honours demonstrate excellence and this list would not be as large without a very strong netball base in the Zone.

Each individual or team honour represents many more at lower levels. Success at the top sets the standard for others to aspire to. Role models are essential to the success of netball in our Zone and we are proud to have a significant number of them.

Players selected in National Teams

Silver Ferns Squad

Gina Crampton Shannon Francois Te Paea Selby-Rickit Jane Watson Janine Southby (Head Coach) Jo Morrison (Selector)

Silver Ferns Development Squad

Abby Erwood Jamie Hume

NZU21 Team

Abby Erwood Aliyah Dunn

NZU21 Squad

Jamie Hume Jennifer O'Connell

National Development Camp

Kate Heffernan Georgia Heffernan Meg Timu Mara McCurdy

National Hunt for Height

Jenna Kean Katherine Morris

Players selected at National Events

SISS – A Grade Tournament Selection

Aliyah Dunn (Verdon College), Amy Du Plessis (Southland Girls High School), Georgia Heffernan, Kate Heffernan, Mariah Nelson (St Hilda's Collegiate), Taneisha Fifita (Waitaki Girls High School)

SISS - B Grade Tournament Selection

Lucinda Butler, Rachael Kummer, Cindy Weller, Laura Weller (Blue Mountain College), Laurel Williams (Cromwell College), Abbey Young (Menzies College), Mackenzie Frost (Tokomairiro High School), Hope Rae, Francis Qasevakatini (Gore High School)

SISS – C Grade Tournament Selection

Lily Griffiths, Georgia Mullally (Fiordland College)

JSISS - Year 9 Talented Players

Ria Dennison, Brooke McAlwee, Grace Southby (St Hilda's Collegiate), Mia Parsons (Otago Girls High School)

JSISS - Year 10 Talented Players

Annie Timu (St Hilda's Collegiate), Ella Jackson (Wakatipu High School)

2017 Ascot Park Hotel Southern Steel Team

Wendy Frew (Captain) Shannon Francois (Vice-captain) Gina Crampton Abby Erwood Jhaniele Fowler-Reid Jamie Hume Te Huinga Reo Selby-Rickit Te Paea Selby-Rickit Jane Watson

Head Coach: Reinga Bloxham Assistant Coach: Lauren Piebenga Manager: Dayna Kaio Physiotherapist: Corina Ngatuere Strength and Conditioning Coach: Michael Jacobs

Training partners: Olivia Bates, Aliyah Dunn, Sophie Erwood, Ngawai Eyles, Dani Gray, Ashleigh Smith

2017 Netball South Beko Team

Olivia Bates Ella Brown Tarryn Dickson Aliyah Dunn Ngawai Eyles Sophie Erwood Zoey Flockton Dani Gray Georgia Heffernan Kate Heffernan Ashleigh Smith Taneisha Fifita Training Partners Sarah Boomer Laura Moffatt Lucy Heenan Kiana Pelasio

Georgie Salter (Coach) Dana Bond (Assistant Coach) Donna Wilkins (Specialist Coach) Natalie Smith (Physio) Megan Gibbs (Lead Trainer) Natalie Fraser (Athlete Life Advisor)

2018 Beko Off Season Squad

(Named in October 2017)

BEKO Squad

Georgia Heffernan* Kate Heffernan* Taneisha Fifita* Kiana Pelasio Isabella Masani Katherine Morris Lucy Heenan Zoey Flockton Tarryn Dickson Kendall McMinn Sophie Erwood Poppy Restiaux Caitlyn Gibson **Bridget Thayer** Laura Moffatt Mara McCurdv Sarah Boomer Renave Flockton - INJ Jess Allan – INJ

BEKO Emerging Talent Squad

Cindy Weller Holly Munro Kelly Shearing Hope Rae Ella Brown Penny Mouat Nicky Wallace **Emily Henderson** Ella Brown Tyra Dunn **Bay-leigh Johnston** Hannah Johnston Anna Henderson Rachael Kummer Meg Timu Mikayla Thorn Amy Du Plessis Roisen Laphen

Players selected in 2017 Performance Programme

Level 2

Level 1

Ariettah Ridvan Losa Fifita Madeline Marriott Alika Croot Annalee Black Analee Toro Annabelle Toms Charlotte Underwood-Nicol Chloe Light Danielle Willsman Jennifer Marsh Jess Cowie Katie McAuley-Gordon Meg Sayers **Ria Dennison** Sara Dore Sara Harding Shinae Stanley Zoe White Elora Peters Phoebe Wallace Mackenzie Prew Ella Jackson Jordan Boland Rebecca King Anika Moetaua Emma Paul Olivia Cooper Isabelle Guise Alexa Todd Saffron Maheno Hayley Van Beek Maegan Clarke **Ruby Dempster** Sarah McLeish Laura Perkins **Tegan Henderson** Shauna Sinclair Lucy Wilson Mary Jane Grove Laura Graham Courtney Bond Chloe Bond Kiera Davis Josie McPhail Libby Pannett-Miller Omea Hall

Amy Lord Holly Wigg Grace Lee Samantha Garrick Kristin Dore Nadia Lyders Hannah Sims Charlotte Smith Ashlee Turner Molly Marsh **Olivia Fowler** Lily Smart Chenoa Metua Millie Walker Della May McDermott **Rachel Alexander** Harmana Kraak Kaitlyn Yorke Marina Ferguson Katie Reed Jenna Graham Maygen Ditchfield Harriett Cuttance Laura Weller McKenzie Thompson Madeline Mansfield Caitlyn Judd Kaya Laban Irie Rickus **Nieve Collins** Maxime Ehmann Ryah Tui **Bianca** Popham

Level 3

Laurel Williams Sarah Hogan Caitlyn Gibson* Georgia Mullally Hope Rae* Cindy Weller* April Perkins Rachel Kummer* Kelly Shearing* Holly Munro* Laura Withers Angela Sagala* Poppy Resteaux* Bridget Thayer* Katherine Morris*

*Invited to BEKO Trial Oct 2017









Umpire Appointments

International

Jono Bredin – Netball Quad Series (South Africa and England), Fast 5 Netball World Series (Australia), ITP Cadet (Netball Quad Series, Invercargill) Danielle Maulder – Fiji v South Africa Test Series (Fiji), Fast 5 Netball World Series (Australia) Kristie Simpson – Netball Quad Series Colleen Bond – ITP Coach, UAP Quad Series (Invercargill)

National Squad

Kristie Simpson Sasha McLeod Colleen Bond – Coach

National Watch List

Gracey Farquharson

ANZ Premiership

Kristie Simpson - Preliminary final and reserve for grand final Sasha McLeod Colleen Bond - Coach

Super Club

Kristie Simpson - Final Sasha McLeod Colleen Bond – Coach

Beko Netball League

Colleen Bond - Coach

NZAG U19 Gracey Farquharson, Becky Slade

NZAG U17 Stacey Hopwood, Morgan Craig

NZSS

Gracey Farquharson

SISS

Stacey Hopwood – B Final Becky Slade – B Final reserve Morgan Craig – C Final and Talented Umpires Sophie Armstrong – C Final reserve and Talented Umpires Colleen Bond – Umpire Panel Chair and coach

Umpire Awards

IUA Badge Endorsement Jono Bredin

NNZ C Award Qualification Tania Pleace (Dunedin), Susan Kortright (Invercargill)

NNZ C Award Endorsement

Becky Slade (Dunedin)

NNZ Zone Award Qualifications

Holly Williamson, Gabrielle Knapp (Eastern), Renee Spriggs, Sophie Martin, Bridget Sim, Toni McKee, Colby Allen (Dunedin), Savanna Steele, Renee Brown, Terie Alford (Invercargill)

NNZ Zone Award Endorsements

Krista Marsh (Eastern), Kelsey Paterson, Jenny Pitacithly, Sarah Ennor (Dunedin)

NNZ Theory

Sophie Armstrong, Jenny Pitcaithly, Bridget Sim, Gabrielle Trotter, Toni McKee (Dunedin), Belinda Knapp, Gabrielle Knapp (Eastern Southland), Allison Knowler, Allanah Cunningham, Michelle Findlater, David Kitea, Rachel Smith, Georgia Dawkes, (Invercargill)

NNZ Zone Theory

Tasman Hughes (Wakatipu), Alex Guthrie, Janine Ross, Jenna Potter, Hamish Pinckney, Harriet Cuttance (Eastern Southland), Jo Shaw, Kacee Green, Carolyn Milne (Central Southland), Louana Dougherty, Maia Cavanagh, Nicole Newton, Olivia Cooper, Raewyn Cooper, Shannon Michelle, Tina Frew, Xanthe Ridd (Invercargill), Colby Allen, Christine Dyer, Corinna Flawn, Tia Marshall (Dunedin)

Bench Appointments

Internationals

Annitta Michelle, JoanLea Wilson, Christine Thomlinson, Joyce Barron, Kylie Ratten, Shelley Fleury, Victoria Howden, Jean Rowley

ANZ Premiership

Julie Erskine, Annitta Michelle, Karen Sinclair, Joyce Barron, JoanLea Wilson, Christine Thomlinson, Lyn Wilson, Raylene Leith-Forbes, Kylie Ratten, Victoria Howden, Kerry Davey, Jean Rowley, Julie Fleury, Christine Thomson, Ange McMinn, Justine Goatley

BEKO Netball League

Annitta Michelle, Lyn Wilson, Dana Robinson, Pam Potter, Irene Leonard, Joyce Barron, Tania Pleace, Kylie Ratten, Michele Lindsay, Lyn Blackler, Kerry Davey, Victoria Howden

NNZ U19 Nationals

Irene Leonard

NZSS

Talei Anderson, Jean Rowley, Violet Cook, Tania Pleace

Mens' and Mixed Nationals

Julie Erskine (Co-ordinator/Marker). Annitta Michelle (2IC/Assessor), Raylene Leith-Forbes, JoanLea Wilson, Julie Fleury, Victoria Howden, Joyce Barron, Christine Thomson, Shelley Fleury, Irene Leonard, Lyn Blacker, Pam Potter, Talei Anderson, Kerry Davey, Michele Lindsay, Violet Cook, Corinna Flawn, Justine Goatley, Sharron Dibben

Bench Qualifications

National Revalidations

Raylene Leith-Forbes, Jean Rowley, Karen Sinclair, Lyn Blackler and Joyce Barron

National Qualified

Irene Leonard, Violet Cook, Corinna Flawn, Michele Lindsay

Zone Qualified Sharron Dibben

New Cadets Carolyn Leonard, Sandra Stewart, Karen Bamford

Statistics Appointments

Internationals Julie Erskine, Julie Fleury

ANZ Premiership

Raylene Leith-Forbes, Julie Fleury, Julie Erskine, Talei Anderson, Shelley Fleury, JoanLea Wilson, Pam Potter

Super Club Raylene Leith-Forbes

BEKO Netball League Raylene Leith-Forbes, Julie Fleury, Julie Erskine, Talei Anderson, Shelley Fleury, JoanLea Wilson

NZSS Julie Erskine, Shelley Fleury

StatisticsQualifications

National Calling Julie Erskine







FINANCIAL STATEMENTS

Netball South Zone Incorporated For the year ended 30 November 2017

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Independent Auditor's Report

To the members of Netball South Zone Incorporated

Report on the special purpose financial statements

Opinion

In our opinion, the accompanying special purpose financial statements of Netball South Zone Incorporated (the incorporated society) on pages 4 to 8:

 present, in all material respects the incorporated society's financial position as at 30 November 2017 and its financial performance for the year ended on that date in compliance with the accounting principles of accrual accounting and the double entry method of recording of financial statements. We have audited the accompanying special purpose financial statements which comprise:

- the statement of financial position as at 30 November 2017;
- the statement of financial performance and movement in equity for the year then ended; and
- notes, including a summary of significant accounting policies and other explanatory information.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (New Zealand) ('ISAs (NZ)'). We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

We are independent of the incorporated society in accordance with Professional and Ethical Standard 1 (Revised) Code of Ethics for Assurance Practitioners issued by the New Zealand Auditing and Assurance Standards Board and the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code.

Our responsibilities under ISAs (NZ) are further described in the auditor's responsibilities for the audit of the special purpose financial statements section of our report.

Subject to certain restrictions, partners and employees of our firm may also deal with the incorporated society on normal terms within the ordinary course of trading activities of the business of the incorporated society. These matters have not impaired our independence as auditor of the incorporated society. The firm has no other relationship with, or interest in, the incorporated society.



Emphasis of matter – Basis of Accounting

Without modifying our opinion, we draw attention to Note 1 to the incorporated society special purpose financial statements, which describes the basis of accounting. The incorporated society special purpose financial statements are prepared for the purposes of reporting to the members. As a result, the incorporated society special purpose financial statements may not be suitable for another purpose. Our report is intended solely for Netball South Zone Incorporated and should not be distributed by any parties other than Netball South Zone Incorporated.

Other information

The Board, on behalf of the incorporated society, are responsible for the other information included in the entity's Annual Report. Our opinion on the special purpose financial statements does not cover any other information and we do not express any form of assurance conclusion thereon.



In connection with our audit of the special purpose financial statements our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the special purpose financial statements or our knowledge obtained in the audit or otherwise appears materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Use of this independent auditor's report

This independent auditor's report is made solely to the members as a body. Our audit work has been undertaken so that we might state to the members those matters we are required to state to them in the independent auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the members as a body for our audit work, this independent auditor's report, or any of the opinions we have formed.



Responsibilities of the Board for the special purpose financial statements

The Board, on behalf of the incorporated society, are responsible for:

- the preparation of the special purpose financial statements in accordance with the accounting principles of accrual accounting and the double entry method of recording of financial statements;
- implementing necessary internal control to enable the preparation of a special purpose set of financial statements that is free from material misstatement, whether due to fraud or error; and
- assessing the ability to continue as a going concern. This includes disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless they either intend to liquidate or to cease operations, or have no realistic alternative but to do so.

×*L* Auditor's responsibilities for the audit of the special purpose financial statements

Our objective is:

- to obtain reasonable assurance about whether the special purpose financial statements as a whole are free from material misstatement, whether due to fraud or error; and
- to issue an independent auditor's report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs NZ will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error. They are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these special purpose financial statements.

A further description of our responsibilities for the audit of these special purpose financial statements is located at the External Reporting Board (XRB) website at:

http://www.xrb.govt.nz/standards-for-assurance-practitioners/auditors-responsibilities/audit-report-8/

This description forms part of our independent auditor's report.

KPME

KPMG Auckland 12 February 2018

NETBALL SOUTH ZONE INCORPORATED

STATEMENT OF MOVEMENTS IN EQUITY

for the year ended 30 November 2017

	NSZI 2017 \$000	NSZI 2016 \$000
Members Equity at beginning of year	(156)	(177)
Operating Surplus for year	4	21
Total Recognised revenues and expenses for the period	4	21
(Less)/Plus transfers (to)/from Equity (Less) transfers to Equity		
Members Equity at end of year	(152)	(156)

NETBALL SOUTH ZONE INCORPORATED

STATEMENT OF FINANCIAL PERFORMANCE

for the year ended 30 November 2017

с з		NSZI 2017 \$000	NSZI 2016 \$000
Note			
Operating Revenue	3	2,258	2,278
Operating Expenses	3	2,254	2,256
Operating Surplus	()	4	21
Net surplus for the year		4	21

The notes on pages 7 to 8 form part of, and should be read in conjunction with these financial statements

NETBALL SOUTH ZONE INCORPORATED

STATEMENT OF FINANCIAL POSITION

as at 30 November 2017

	Note	NSZI 2017 \$000	NSZI 2016 \$000
Assets			
Cash at ANZ Bank		24	16
Accounts Receivable		4	3
Prepayments		21	-
GST Receivable			7
Total Current Assets		49	26
Plant and Equipment	5	12	13
Total Non Current Assets		12	13
Total Assets		61	39
Members Equity		(152)	(156)
Liabilities			
Creditors and Accruals	4	80	115
Income Received in Advance		130	80
GST Payable		3	
Total Liabilities		213	195
Total Equity & Liabilities	0	61	39

ON BEHALF OF THE BOARD

Paul Buckner (Board Chair) Date: 12 February 2018

The notes on pages 7 to 8 form part of, and should be read in conjunction with these financial statements

Netball South Zone Incorporated Notes to the Financial Statements For the Year Ended 30 November 2017

1 Accounting Policies

Basis of Reporting

Netball South Zone Incorporated (NSZI) is an Incorporated Society in New Zealand, incorporated in November 2012. NSZI is a Public Benefit Entity. The special purpose financial statements have been prepared in accordance with s23(i) of the Incorporated Societies Act 1908.

The special purpose financial statements have been prepared applying the accounting principles of accrual accounting and the double entry method of recording of financial statements. The special purpose financial statements have been prepared on the basis of historical cost.

The financial statements comprise of Statement of Financial Position and Performance, Movements in Equity and accounting policies as well as the notes to these statements. The financial statements are presented in New Zealand Dollars (NZ\$).

Going Concern

The financial statements have been prepared on a going-concern basis, reflecting the Board's business plan which is being monitored monthly to ensure sufficient cashflow is available to pay liabilities as they fall due.

Goods & Services Tax

Figures shown in these financial statements are exclusive of GST, with the exception of accounts receivable and accounts payable.

Revenue Recognition

Revenue that does not relate to the current period is deferred on the statement of financial position as income received in advance until such time as it is appropriate to recognise the revenue.

Contra

Contra received is recognised as sponsorship revenue when amounts are quantifiable in terms of the sponsorship contract.

Accounts Receivable

Accounts Receivable are shown at an amount which represents their estimated realisable value.

Plant, Equipment and Depreciation

Plant and Equipment is stated at cost less accumulated depreciation. Plant and Equipment have been written off over their estimated useful lives on a straight line basis to calculate the depreciation charge for the period as follows:

Office Equipment 2-5 years Furniture and Fittings 2-15 years Other Equipment 2-5 years

Uniforms

Uniforms are expensed at the time of purchase.

Taxation

NSZI is a non-profit body for taxation purposes under section CW 46 of the Income Tax Act 2007 and as such no taxation is payable on the profit for the year.

Changes in Accounting Policies

There has been no change in accounting policies during the year and they have been applied on a consistent basis.

2 Contingent Liabilities and Commitments

Total operating lease commitments	\$	118	\$	87
Non-current	2 B	30	1	54
Current		88		33
Commitments under non-cancellable operating leases		017 000		2016 \$000
	r	VSZI		NSZI

Netball South Zone Incorporated Notes to the Financial Statements For the Year Ended 30 November 2017

3 Operating Surplus

	NSZI	NSZI
	2017	2016
Operating surplus includes:	\$000	\$000
Income		
Sponsorship	345	329
Membership Fees	184	182
Grants	1,365	1,391
Expenses		
Audit Fees		12
Depreciation	4	1
Rental and operating lease expenses	43	44

Audit fees have been paid via a sponsorship agreement between Netball New Zealand and KPMG.

4 Creditors and Accruals

	NSZI	NSZI	
	2017	2016	
	\$000	\$000	
Trade Creditors	24	30	
cruals/Other Creditors	56	85	
	80	115	

5 Plant and Equipment (\$000)

200 G 201 0	12 - Brade	NSZ 201				NS		
	Cost	Depn	Accum Depn	Book Value	Cost	20 Depn	Accum Depn	Book Value
Office Equipment	21	(4)	11	10	18	(1)	7	11 -
Furniture and Fittings	3	(0)	1	2	3	(0)	1	2
Other Equipment	2		2		2	10.144	2	
	26	(4)	14	12	23	(1)	10	13

6 Overdraft Facilities

There is no approved overdraft facility with the ANZ Banking Group Ltd.

7 Board Honoraria

An honoraria payment was made to Board members for the year as follows: Board Chair \$10,000. (2016: \$10,000)

8 Subsequent Events

There have been no events subsequent to balance date that would have a material impact on the financial statements.

9 Related Party Transactions

NSZI has had no related party transactions during the 2017 financial year. (2016: \$nil)











SBS Sports House, Stadium Southland, Invercargill, New Zealand 9810, Phone 03 219 9350, www.netballsouth.co.nz

Founded in December 2012, Netball South is responsible for the delivery of Netball in Otago, Southland and Central Otago, including the Ascot Park Hotel Southern Steel netball franchise.